

## SHARES AND SHAREHOLDERS INFORMATION

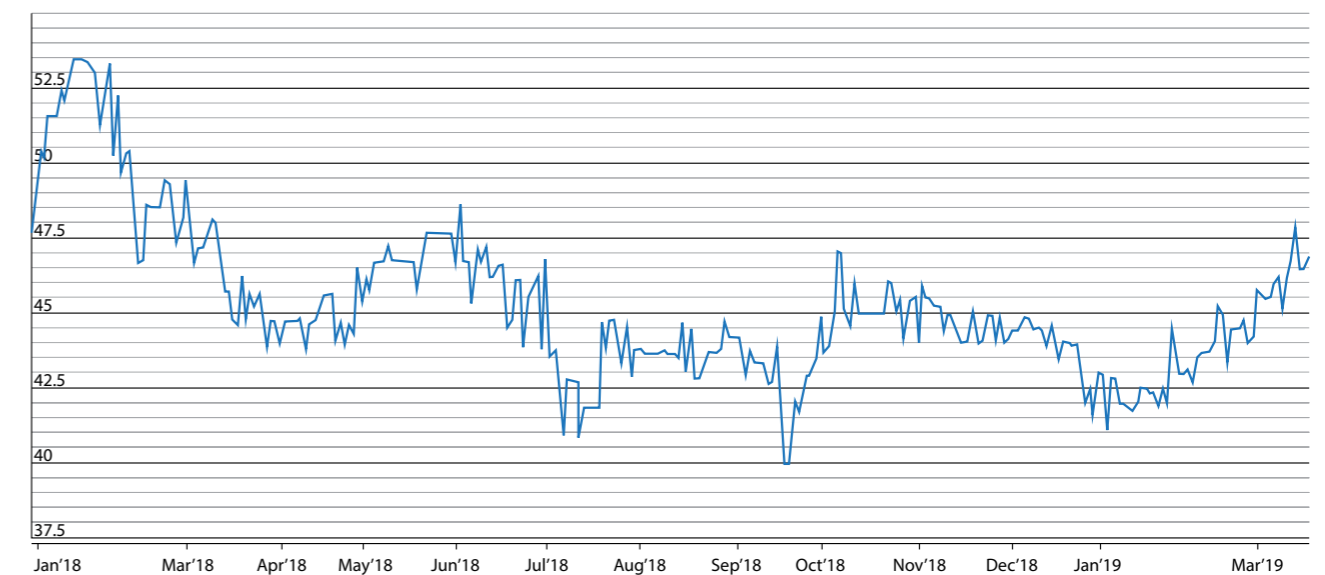
Shares information in 2018	Unit	Figures
Price as of 29/12/2017	VND / share	49,800
Price as of 28/12/2018	VND / share	43,000
Highest price in year	VND / share	57,000
Lowest price in year	VND / share	39,500
Total transaction volume share	share	5,478,150
Average transaction volume/day	share / day	22,089
Listed shares	share	24,995,573
Outstanding shares	share	24,975,507
Market capitalization (31/12/18)	VND million	1,074
Total book value (31/12/18)	VND million	1,054
EPS (2018)	VND / share	6,425
P/E (31/12/2018)	time	6.7
P/B (31/12/2018)	time	1.0
Foreign shareholders (31/12/18)	%	48.28%
State shareholders (31/12/18)	%	40.78%

### Share

- ▶ Total issued shares: 24,995,573 shares
- ▶ Type of share: common share
- ▶ Total outstanding shares: 24,975,507 shares.
- ▶ Shares with restriction on free transfer as stipulated by Law, Charter of Company or owner's commitment: none.



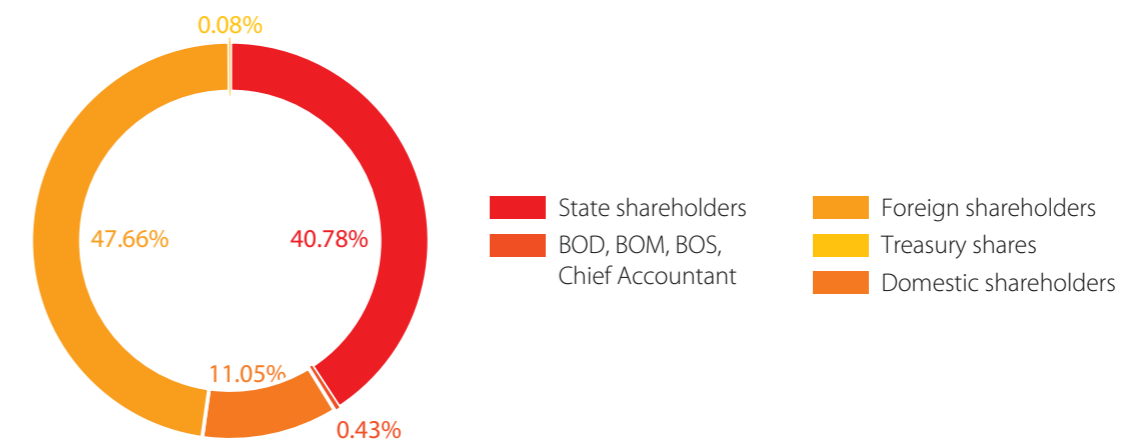
The close price and transaction volume of SAVICO stocks



Shareholders structure (according to the list at the record date of 07 March 2019)

No.	Shareholders	Number of shares	(%) of share capital	Number of shareholders	Shareholders structure	
					Institutional	Individual
1	State shareholders	10,192,823	40.78%	1	1	0
2	BOD, BOM, BOS, Chief Accountant	108,484	0.43%	5	0	5
3	Domestic shareholders	2,760,411	11.04%	1,138	48	1,090
4	Foreign shareholders	11,913,789	47.66%	72	24	48
5	Treasury shares	20,066	0.08%	1	1	0
<b>Total</b>		<b>24,995,573</b>	<b>100%</b>	<b>1,217</b>	<b>74</b>	<b>1,143</b>

Shareholders structure



## SHARES AND SHAREHOLDERS INFORMATION (continued)

### List of major shareholders and strategic shareholders

(According to the List at the record date of 07 March 2019)

No.	Shareholder name	Address	Number of shares (share)	Percentage (%)
1	<b>Ben Thanh Group</b>	27 Nguyen Trung Truc, district 1, Ho Chi Minh City	10,192,823	40.78%
2	<b>Finansia Syrus Securities Public Company Limited</b>	999/9 The Offices@Central Word, 18th Floor, Rama I Road, Pathumwan Sub-District, Pathumwan District, Bangkok Metropolis	3,123,920	12.50%
3	<b>Pyn Elite Fund (Non-Ucits)</b>	PL 139, 00101 Helsinki, Finland	2,055,370	8.22%
4	<b>Probus Opportunities</b>	106, route d'Arlon, L-8210 Mamer, Luxembourg	1,917,250	7.67%
5	<b>Tundra Sustainable Frontier fund</b>	Birger Jarlgatan 33, 111 45 Stockholm, Sweden	913,520	3.65%
	<b>Tundra Vietnam Fund</b>		350,730	1.40%
<b>Total</b>			<b>18,553,613</b>	<b>74.22%</b>



### Ownership statistics of internal shareholders:

No.	Full name	Title	Number of shares	Percentage (%)
1	<b>Nguyen Binh Minh</b>	Chairman	67,900	0.27%
2	<b>Mai Viet Ha</b>	BOD Member & General Director	7,800	0.03%
3	<b>Nguyen Viet Hoa</b>	BOD Member	0	0.00%
4	<b>Nguyen Cong Binh</b>	BOD Member & Deputy General Director	156	0.00%
5	<b>Doan Van Quang</b>	BOD Member & Deputy General Director	30,023	0.12%
6	<b>Luong Quang Hien</b>	BOD Member	0	0.00%
7	<b>Nguyen Duc Trong</b>	Independent BOD Member	0	0.00%
8	<b>Lars Johan De Geer (*)</b>	Independent BOD Member	0	0.00%
9	<b>Nguyen Nhu Anh</b>	Head of the Board of Supervisors	0	0.00%
10	<b>Hoang Thi Thu Huong</b>	BOS Member	0	0.00%
11	<b>Dinh Truc Phuong</b>	BOS Member	0	0.00%
12	<b>Nguyen Thai Hoa</b>	BOS Member	-	0.00%
13	<b>Nguyen Thu Nga</b>	Deputy General Director	2,605	0.01%
14	<b>Ngo Van Danh</b>	Chief Accountant	-	0.00%

(\*) Mr. Lars Johan De Geer does not directly own SVC stocks but he is a founding member of Endurance Capital Vietnam I Limited - shareholder ownership of 882,690 shares equivalent to 3.53%. Mr. Lars Johan De Geer indirectly owns less than 1% of SVC shares.

- ▶ Change in owner's equity: in 2018, the Company did not increase / decrease the chartered capital.
- ▶ Treasury shares transaction: in 2018, the Company did not transact the treasury shares
- ▶ Other securities: none.
- ▶ Shares transaction of internal shareholders:

In 2018, Endurance Capital Vietnam I Limited, related person of Mr. Lars Johan De Geer - independent member of BOD of SAVICO has purchased 220,000 shares by put-through transaction dated July 31 2018 to increase ownership proportion of 882,690 shares, equivalent to 3.53% of the company's share ownership.