## CONSOLIDATED BALANCE SHEET <br> As at 31 December 2022

FORM B OO-DN/HN


| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS | Codes | Notes | Closing balance | Opening balance |
| A. CURRENT ASSETS | 100 |  | 13,578,923,480,222 | 9,519,579,701,251 |
| I. Cash and cash equivalents | 110 | 4 | 2,083,841,053,069 | 2,524,115,312,966 |
| 1. Cash | 111 |  | 307,981,912,328 | 567,149,383,517 |
| 2. Cash equivalents | 112 |  | 1,775,859,140,741 | 1,956,965,929,449 |
| II. Short-term financial investments | 120 |  | 6,880,000,000,000 | 3,455,000,000,000 |
| 1. Held-to-maturity investments | 123 | 5 | 6,880,000,000,000 | 3,455,000,000,000 |
| III. Short-term receivables | 130 |  | 458,327,989,385 | 488,926,629,172 |
| 1. Short-term trade receivables | 131 | 6 | 234,657,477,739 | 262,942,321,240 |
| 2. Short-term advances to suppliers | 132 | 7 | 90,137,615,251 | 137,517,046,753 |
| 3. Other short-term receivables | 136 | 8 | 366,959,646,684 | 321,676,658,968 |
| 4. Provision for short-term doubtful debts | 137 | 9 | $(233,426,873,759)$ | (233,476,873,759) |
| 5. Deficits in assets awaiting solution | 139 |  | 123,470 | 267,475,970 |
| IV. Inventories | 140 | 10 | 3,871,453,604,350 | 2,775,533,988,246 |
| 1. Inventories | 141 |  | 4,010,984,671,397 | 2,778,813,854,584 |
| 2. Provision for devaluation of inventories | 149 |  | (139,531,067,047) | (3,279,866,338) |
| V. Other short-term assets | 150 |  | 285,300,833,418 | 276,003,770,867 |
| 1. Short-term prepayments | 151 | 11 | 20,104,181,210 | 15,329,149,739 |
| 2. Value added tax deductibles | 152 |  | 256,414,054,424 | 257,422,886,104 |
| 3. Taxes and other receivables from the State budget | 153 | 15 | 8,782,597,784 | 3,251,735,024 |
| B. NON-CURRENT ASSETS | 200 |  | 4,119,872,255,554 | 4,398,350,543,150 |
| I. Long-term receivables | 210 |  | 1,154,100,000 | 849,874,000 |
| 1. Other long-term receivables | 216 | 8 | 1,154,100,000 | 849,874,000 |
| II. Fixed assets | 220 |  | 3,254,819,127,727 | 3,716,965,004,749 |
| 1. Tangible fixed assets | 221 | 12 | 2,434,307,412,659 | 2,883,489,798,863 |
| - Cost | 222 |  | 11,487,943,997,171 | 11,546,905,383,342 |
| - Accumulated depreciation | 223 |  | (9,053,636,584,512) | (8,663,415,584,479) |
| 2. Intangible assets | 227 | 13 | 820,511,715,068 | 833,475,205,886 |
| - Cost | 228 |  | 1,156,764,897,293 | 1,155,791,328,193 |
| - Accumulated amortisation | 229 |  | (336,253,182,225) | (322,316,122,307) |
| III. Investment property | 230 | 14 | 200,140,392,532 | 209,845,313,863 |
| - Cost | 231 |  | 317,953,542,202 | 317,953,542,202 |
| - Accumulated depreciation | 232 |  | (117,813,149,670) | (108,108,228,339) |
| IV. Long-term assets in progress | 240 |  | 218,938,454,705 | 174,082,187,941 |
| 1. Construction in progress | 242 | 16 | 218,938,454,705 | 174,082,187,941 |
| V. Long-term financial investments | 250 |  | 41,768,055,625 | 44,656,956,639 |
| 1. Investments in joint-ventures, associates | 252 | 17 | 29,279,430,994 | 28,619,663,470 |
| 2. Equity investments in other entities | 253 | 5 | 20,502,000,000 | 20,502,000,000 |
| 3. Provision for impairment of long-term financial investments | 254 | 5 | (8,013,375,369) | (4,464,706,831) |
| VI. Other long-term assets | 260 |  | 403,052,124,965 | 251,951,205,958 |
| 1. Long-term prepayments | 261 | 11 | 41,988,497,354 | 25,697,331,132 |
| 2. Deferred tax assets | 262 |  | 187,897,314,223 | 79,187,651,840 |
| 3. Long-term reserved spare parts | 263 | 10 | 150,228,832,256 | 124,128,741,854 |
| 4. Other long-term assets | 268 |  | 22,937,481,132 | 22,937,481,132 |
| TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 17,698,795,735,776 | 13,917,930,244,401 |

FORM B Ol-DN/HN
ISsued under Circular No. 202/2014/TT-BTC dated 22 Deceember 2014 of the Minisisty of Finance

CONSOLIDATED BALANCE SHEET
As at 31 December 2022 (Continued)

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| RESOURCES | Codes | Notes | Closing balance | Opening balance |
| C. LIABILITIES | 300 |  | 3,681,356,971,208 | 3,204,770,523,758 |
| I. Current liabilities | 310 |  | 2,995,517,551,891 | 2,151,651,816,461 |
| 1. Short-term trade payables | 311 | 18 | 869,008,139,154 | 771,382,083,149 |
| 2. Short-term advances from customers | 312 | 19 | 71,911,963,956 | 124,292,938,370 |
| 3. Taxes and amounts payable to the State budget | 313 | 15 | 296,882,468,676 | 389,655,826,646 |
| 4. Payables to employees | 314 |  | 219,267,116,813 | 173,860,882,277 |
| 5. Short-term accrued expenses | 315 | 20 | 802,572,736,521 | 337,883,833,828 |
| 6. Short-term unearned revenue | 318 |  | 18,181,819 | 18,181,819 |
| 7. Other current payables | 319 | 21 | 69,965,282,982 | 74,252,202,749 |
| 8. Short-term loans and obligations under finance leases | 320 | 22 | 202,043,481,704 | 200,133,810,219 |
| 9. Short-term provisions | 321 | 23 | 375,437,729,910 | 20,327,222,568 |
| 10. Bonus and welfare funds | 322 |  | 88,410,450,356 | 59,844,834,836 |
| II. Long-term liabilities | 330 |  | 685,839,419,317 | 1,053,118,707,297 |
| 1. Other long-term payables | 337 | 21 | 3,385,964,000 | 8,526,946,700 |
| 2. Long-term loans and obligations under finance leases | 338 | 24 | 505,108,697,415 | 700,468,329,150 |
| 3. Deferred tax liabilities | 341 |  | 132,540,000,000 | 132,540,000,000 |
| 4. Long-term provisions | 342 | 23 |  | 165,486,270,110 |
| 5. Scientific and technological development fund | 343 |  | 44,804,757,902 | 46,097,161,337 |
| D. EQUITY | 400 |  | 14,017,438,764,568 | 10,713,159,720,643 |
| I. Owners' equity | 410 | 25 | 14,017,438,764,568 | 10,713,159,720,643 |
| 1. Owners' contributed capital | 411 |  | 3,914,000,000,000 | 3,914,000,000,000 |
| - Ordinary shares carrying voting rights | $411 a$ |  | 3,974,000,000,000 | 3,974,000,000,000 |
| 2. Share premium | 412 |  | 21,179,913,858 | 21,179,913,858 |
| 3. Treasury shares | 415 |  | (2,296,824,120) | (2,296,824,120) |
| 4. Investment and development fund | 418 |  | 3,497,039,984,859 | 3,497,039,984,859 |
| 5. Retained earnings | 421 |  | 6,401,099,929,390 | 3,085,566,955,137 |
| - Retained earnings accumulated to the prior year end | 421 a |  | 962,657,286,718 | 53,257,339,727 |
| - Retained earnings of the current year | 427b |  | 5,438,442,642,672 | 3,032,309,615,470 |
| 6. Non-controlling interests | 429 |  | 186,415,760,581 | 197,669,690,909 |
| TOTAL RESOURCES (440=300+400) | 440 |  | 17,698,795,735,776 | 13,917,930,244,401 |



CONSOLIDATED INCOME STATEMENT
For the year ended 31 December 2022

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ITEMS | Codes | Notes | Current year | Prior year |
| 1. Gross revenue from goods sold and services rendered | 01 |  | 18,744,713,575,383 | 12,881,680,840,632 |
| 2. Deductions | 02 |  | 117,534,031,118 | 95,539,647,280 |
| 3. Net revenue from goods sold and services rendered <br> ( $10=01-02$ ) | 10 | 28 | 18,627,179,544,265 | 12,786,141,193,352 |
| 4. Cost of sales | 11 | 28 | 10,788,959,662,813 | 8,000,602,438,317 |
| 5. Gross profit from goods sold and services rendered (20=10-11) | 20 | 28 | 7,838,219,881,452 | 4,785,538,755,035 |
| 6. Financial income | 21 | 30 | 365,063,532,585 | 175,513,945,627 |
| 7. Financial expenses | 22 | 31 | 85,257,284,733 | 74,648,067,031 |
| - In which: Interest expense | 23 |  | 64,787,709,845 | 69,266,472,919 |
| 8. Share of net profit from joint-ventures, associates | 24 |  | 2,662,097,523 | 2,503,197,142 |
| 9. Selling expenses | 25 | 32 | 977,707,327,576 | 817,762,955,253 |
| 10. General and administration expenses | 26 | 32 | 556,278,720,793 | 424,973,596,372 |
| 11. Operating profit ( $30=20+(21-22)+24-(25+26))$ | 30 |  | 6,586,702,178,458 | 3,646,171,279,148 |
| 12. Other income | 31 |  | 21,118,924,268 | 155,255,174,993 |
| 13. Other expenses | 32 |  | 2,239,166,716 | 1,955,231,521 |
| 14. Profit from other activities ( $40=31-32$ ) | 40 |  | 18,879,757,552 | 153,299,943,472 |
| 15. Accounting profit before tax $(50=30+40)$ | 50 |  | 6,605,581,936,010 | 3,799,471,222,620 |
| 16. Current corporate income tax expense | 51 | 33 | 1,129,400,312,150 | 605,412,217,929 |
| 17. Deferred corporate tax (income)/expense | 52 | 33 | (108,709,662,383) | 22,542,704,132 |
| 18. Net profit after corporate income $\operatorname{tax}$ (60=50-51-52) | 60 |  | 5,584,891,286,243 | 3,171,516,300,559 |
| In which: |  |  |  |  |
| 18.1 Profit after tax attributable to Parent Company | 61 |  | 5,564,877,377,993 | 3,117,133,794,101 |
| 18.2 Profit after tax attributable to non-controlling shareholders | 62 |  | 20,013,908,250 | 54,382,506,458 |
| 19. Basic earnings per share | 70 | 34 | 13,897 | 7,324 |



## FORM B O3-DN/HN

Ssued under Circular No. 202/2014/TT-BTC
dated 22 December 2014 of the Ministry of Finance

CONSOLIDATED CASH FLOW STATEMENT
For the year ended 31 December 2022

|  |  |  |  | Unit: VND |
| :---: | :---: | :---: | :---: | :---: |
|  | ITEMS | Codes | Current year | Prior year |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |
| 1. | Profit before tax | 01 | 6,605,581,936,010 | 3,799,471,222,620 |
| 2. | Adjustments for: |  |  |  |
|  | Depreciation and amortisation of fixed assets and investment properties | 02 | 514,801,559,639 | 536,986,110,692 |
|  | Provisions | 03 | 329,374,106,479 | 36,040,728,360 |
|  | Foreign exchange loss/(gain) arising from translating foreign currency items | 04 | 4,492,199,435 | $(4,822,786,402)$ |
|  | Gain from investing activities | 05 | $(330,771,138,384)$ | (168,460,157,280) |
|  | Interest expense | 06 | 64,787,709,845 | 69,266,472,919 |
|  | Other adjustments | 07 |  | 20,000,000,000 |
| 3. | Operating profit before movements in working capital | 08 | 7,188,266,373,024 | 4,288,481,590,909 |
|  | Increase, decrease in receivables | 09 | 80,003,832,513 | (149,969,462,576) |
|  | Increase, decrease in inventories | 10 | (1,258,270,907,215) | (1,278,636,166,868) |
|  | Increase, decrease in payables (excluding accrued loan interest and corporate income tax payable) | 11 | 516,135,552,056 | 189,583,186,815 |
|  | Increase, decrease in prepaid expenses | 12 | $(21,066,197,693)$ | 16,446,824,039 |
|  | Interest paid | 14 | (64,435,955,328) | (73,836,553,165) |
|  | Corporate income tax paid | 15 | (1,209,088,866,037) | $(302,161,819,901)$ |
|  | Other cash outflows | 17 | (270,280,230,233) | $(173,836,027,596)$ |
|  | Net cash generated by operating activities | 20 | 4,961,263,601,087 | 2,516,071,571,657 |
| I. CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |  |
| 1. | Acquisition and construction of fixed assets and other long-term assets | 21 | (77,483,959,653) | (221,937,019,045) |
| 2. | Proceeds from sale, disposal of fixed assets and other long-term assets | 22 | 2,494,306,734 | 298,617,437 |
| 3. | Cash outflow for lending, buying debt instruments of other entities | 23 | (11,790,000,000,000) | (5,640,000,000,000) |
| 4. | Cash recovered from lending, selling debt instruments of other entities | 24 | 8,365,000,000,000 | 4,370,000,000,000 |
| 5. | Interest earned, dividends and profits received | 27 | 273,435,614,320 | 172,717,516,126 |
|  | Net cash used in investing activities | 30 | (3,226,554,038,599) | (1,318,920,885,482) |
| II. CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |
| 1. | Proceeds from borrowings | 33 | 1,059,193,105,000 | 724,557,695,286 |
| 2. | Repayment of borrowings | 34 | (1,258,761,624,358) | (869,427,255,390) |
| 3 | Dividends and profits paid | 36 | (1,977,035,742,700) | (557,564,743,740) |
|  | Net cash used in financing activities | 40 | (2,176,604,262,058) | (702,434,303,844) |
|  | Net (decrease)/increase in cash ( $50=20+30+40$ ) | 50 | (441,894,699,570) | 494,716,382,331 |
|  | Cash and cash equivalents at the beginning of the year | 60 | 2,524,115,312,966 | 2,029,198,585,342 |
|  | Effects of changes in foreign exchange rates | 61 | 1,620,439,673 | 200,345,293 |
|  | Cash and cash equivalents at the end of the year ( $70=50+60+61$ ) | 70 | 2,083,841,053,069 | 2,524,115,312,966 |
|  |  |  |  |  |
|  | Tran Xuan Thao Vo Ngoc Phuong <br> Creparer <br> Chief Accountant  |  | u Tan Executive Officer |  |

